# Strategic Thinking Skills

09:30	Registration and welcome.
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### 09:45 Introduction to strategy and strategic thinking

- What is strategy and why is it important?
- Why is strategic thinking important and useful?
- Open policy making and other recent developments
- The strategy cycle

Learning outcome: Participants understand what strategy in organisations involves, why it is important, emerging trends in strategy making and its relationship with operational delivery.

#### 10:30 Group work – gathering evidence, understanding the context

- What are the big trends influencing your organisation over the next 20 years?
- Where do you find the evidence?
- Using PESTLE to structure that evidence gathering.

Learning outcome: the importance of understanding your organisation's wider and long term context and the sources of evidence available to inform your strategy

#### 11:15 Break

#### 11:30 Developing and communicating future scenarios

- Importance of understanding the big picture and incorporating new ideas/perspectives; exploring the different ways we do that as individuals.
- Some strategy techniques;
  - SWOT
  - Scenario planning
  - Open policy making

Learning outcome: to introduce participants to a few of the more commonly used strategic thinking tools.

#### 12:00 Lunch

#### 12:45 Problem definition and developing new ideas

• Group working (3-4 per group) applying scenario planning techniques discussed in the pre-lunch sessions to a strategic challenge.

Learning outcome; group working, thinking about a strategy challenge and to practising using strategic thinking techniques.



## 14:00 Break

#### 14:15 Options appraisal

• Using an assessment matrix to test different options and decide/recommend preferred course of action.

Learning outcome: importance of having relevant criteria against which to evaluate options.

#### 14:45 Group presentations

• The importance of being able to communicate strategy persuasively to a variety of audiences.

#### 15:15 Delivery – making strategy a reality

• Even in the largest organisations strategy is not about 'pure thought' and must be grounded in practical delivery in the context of organisational capacity, culture and values.

Learning outcome: strategy is not an end but a means of shaping future direction and influencing organisational effectiveness and sustainability. Strategists cannot stand aside from delivery.

Learning outcome: to turn the strategy into practical action though creating a critical path/project plan.

- 16:15 Review of the day and action planning
- 16:30 Close

